

# The Art of Productive Disagreement: Practical Tools for Better Outcomes Course

This course builds the skills to navigate workplace conflict with confidence using a practical, proven framework. This course helps you turn everyday disagreements into productive conversations that strengthen collaboration and improve outcomes.

Group classes in Live Online and onsite training is available for this course. For more information, email [onsite@graduateschool.edu](mailto:onsite@graduateschool.edu) or visit: <https://www.graduateschool.edu/courses/the-art-of-productive-disagreement>



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## Course Outline

### Day 1: Conflict Overview and the SHAPE Approach

- Conflict: What it is and why it can be difficult to navigate.
- Reactions and personal approaches to conflict.
- Communication and conflict styles, and how individual approaches affect others.
- The neuroscience of conflict, including how the brain assesses risk and reward.
- The role emotions play in workplace interactions.
- Introduction to the SHAPE Model for Productive Disagreement.
- Tips, techniques, and practice: Hearing and acknowledging.
- Tips, techniques, and practice: Asking questions and showing understanding.

### Day 2: The SHAPE Approach Continues

- Tips, techniques, and practice: Partnering to explore solutions.
- Tips, techniques, and practice: Evaluating and evolving.
- Using artificial intelligence to support conflict resolution.
- Practice: Putting it all together through a full simulation and debrief.
- Ongoing skills development and next steps.