

# Eliciting and Communicating Business Requirements

Master the elicitation, documentation, and presentation of business requirements using stakeholder engagement and structured packages.

Group classes in Live Online and onsite training is available for this course. For more information, email [onsite@graduateschool.edu](mailto:onsite@graduateschool.edu) or visit: <https://www.graduateschool.edu/courses/eliciting-and-communicating-business-requirements>



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## Course Outline

### Module 1: Requirements Analysis

- Learn how to define, organize, and verify solution requirements to ensure they meet stakeholder needs and business goals.
- Analyze stakeholder requirements to define solution capabilities.
- Specify solution requirements in sufficient detail for development.
- Prioritize, organize, and allocate requirements based on business value and constraints.
- Define assumptions and constraints that may impact solution feasibility.
- Verify and validate requirements to ensure quality and alignment with business needs.

### Module 2: Solution Assessment and Validation

- Focus on evaluating proposed solutions, preparing for implementation, and measuring performance post-deployment.
- Assess proposed solutions to determine alignment with stakeholder and business requirements.
- Allocate requirements to solution components and plan phased implementation.
- Evaluate organizational readiness, including cultural and technical preparedness.
- Define transition requirements to support change from current to future state.
- Validate the implemented solution and evaluate its performance against business objectives.