

Leading Through Relationship-Building Course

Develop leadership influence by forming trust-based connections and leveraging collaboration to deliver shared results.

Group classes in Live Online and onsite training is available for this course. For more information, email onsite@graduateschool.edu or visit: <https://www.graduateschool.edu/courses/leading-through-relationshipbuilding>



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Course Outline

Module 1: Understanding Collaborative Leadership

- Define collaborative leadership and its value in public service
- Identify key traits and mindsets of collaborative leaders
- Explore the differences between hierarchical and collaborative approaches

Module 2: Building Relationships and Trust

- Develop relational intelligence and authentic connections
- Foster trust through transparency, empathy, and accountability
- Understand psychological safety as a foundation for collaboration

Module 3: Communication and Dialogue

- Enhance listening, inquiry, and dialogue skills
- Use inclusive communication strategies to engage voices
- Navigate conflict constructively to strengthen collaboration

Module 4: Facilitating Collaborative Work

- Apply facilitation techniques to co-create solutions
- Use consensus-building and group decision-making tools
- Balance power dynamics to support equitable participation

Module 5: Leading Across Boundaries

- Collaborate across departments, sectors, and stakeholder groups
- Recognize challenges of cross-functional and cross-cultural leadership
- Build networks and partnerships for shared impact

Module 6: Embedding Collaboration in Leadership Practice

- Integrate collaborative approaches into day-to-day leadership

- Align collaboration with strategic goals and organizational change
- Create a personal plan to lead more collaboratively