# **Presentation and Briefing Skills for Auditors Course**

Build audience-focused briefing and presentation skills tailored for audit professionals through hands-on practice and coaching.

Group classes in Live Online and onsite training is available for this course. For more information, email <a href="mailto:onsite@graduateschool.edu">onsite@graduateschool.edu</a> or visit: <a href="https://www.graduateschool.edu/courses/presentation-and-briefing-skills-for-auditors">https://www.graduateschool.edu/courses/presentation-and-briefing-skills-for-auditors</a>



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# **Course Outline**

#### Module 1: Take Aim

- Understanding presentation types: motivate, inform, persuade, instruct
- Analyzing audience demographics and attitudes
- Identifying personal strengths and areas for improvement in presentations
- Utilizing effective persuasion techniques

## Module 2: Create a Clear Organized Message

- · Developing a focused central idea statement
- Structuring presentations logically: introduction, body, conclusion
- · Using transitions to maintain audience engagement
- Preparing effective speaking notes
- · Anticipating audience questions

#### Module 3: Deliver Your Message Persuasively

- · Enhancing voice and vocal delivery
- · Maximizing impact through body language and eye contact
- Improving word choice and avoiding jargon
- · Projecting enthusiasm and engaging the audience

### Module 4: Use Visuals to Communicate

- Choosing appropriate visuals (charts, graphs, diagrams)
- · Creating clear and readable visual aids
- · Effectively using flipcharts, handouts, and PowerPoint slides
- Enhancing presentations with visual storytelling

### Module 5: Speak Confidently

- Managing and overcoming presentation anxiety
- Handling audience questions confidently and professionally
- Dealing effectively with challenging or confrontational situations
- Techniques for relaxation and stress reduction before presentations